



27 November 2023

## **Gregory Lambillon appointed CEO and country manager of ING Wholesale Banking Switzerland**

**Gregory Lambillon, managing director and head of TCF at ING, was appointed CEO and country manager of ING Wholesale Banking in Switzerland as of 1 November. Gregory succeeded Paul-Emmanuel Aerts who took on the role of ING global sector head of Commodities, Food & Agriculture (CF&A) in September 2023.**

Gregory Lambillon has extensive international experience in consulting, client coverage, and specialised sector lending. He joined ING in 2003 in Belgium and since then has held various roles across the globe and organisation, including head of CF&A North Asia, group head Energy desk, director within Trade Commodity Finance (TCF) in Switzerland and earlier within Corporate Sector Coverage (CSC) in Belgium. To date he has held the role of Managing Director - head of TCF in Switzerland, as well as member of the Global ING TCF Management Team.

“We have more than a 30-year track record with our Wholesale Banking activities in Switzerland and throughout these years we have built long-term through-the-cycle relationships with our clients which we can be very proud of. In my new role, I will build on the success of the branch and continue to strengthen its position on the local and global markets, contributing to the growth ambitions of ING.” – says Gregory Lambillon.

ING Switzerland operates from Geneva and Zurich, servicing its clients across multiple sectors and its subsectors, in line with the global ING strategy. These include Commodities, Food & Agri, Corporate Sector Coverage (CSC), Energy, Financial Institutions, Infrastructure, Transport and Logistics, Technology, Media, Telecom and Healthcare.

“The significant experience that we hold has enabled us to build our position as one of the Top 3 banks in Trade Commodity Finance, successfully managing and supporting the global client franchise and taking the lead on innovative developments in the industry. Switzerland is the undeniable European hub for the sourcing and delivery of more than a third of the world trading flows in energy, metals and agri markets. The ING office in Geneva has evolved as the center of excellence as well as the European, Middle East and Africa (EMEA) hub for TCF activities within ING.

“From our expanding Zurich office, we support Swiss corporates as well as Financial Institutions: banks and non-banks, along their value chain. We offer tailored solutions to support their local and international needs, connect to the ING network and work hand in hand to facilitate the transition to new sustainable business models that will ensure their success in the future.” – he adds.

“ING Wholesale Banking in Switzerland is committed to its clients and is well positioned to leverage local expertise, product and sector specialization, as well as international network to best understand and help realize their global ambitions. – Gregory Lambillon concludes.

## **ING PROFILE**

ING is a global financial institution with a strong European base, offering banking services through its operating company ING Bank. The purpose of ING Bank is: empowering people to stay a step ahead in life and in business. ING Bank's more than 59,000 employees offer retail and wholesale banking services to customers in over 40 countries.

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